



We don't just bridge the gap, we help you crossover.

Crossover was founded in 2007 by a group of industry veterans looking to bring a new approach to how wireless and networking solutions are sold and supported across North America.

We aren't simply selling GPON, RAN, DAS, Wi-Fi, microwave, wireless mesh, switches, routers, asset tracking and rugged devices as independent technologies, we have assembled the vendor partnerships that allow data to flow from **person→machine→radio→edge→fiber→cloud→AI**

Nokia — The AI-Native Network Fabric

Nokia is becoming the connective tissue between **GPON, RAN, DAS, radio, satellite-era connectivity and AI infrastructure**. Optical LAN creates the high-capacity fiber foundation, Nokia's radio portfolio extends that fabric into private 5G and future 6G networks.

BTI Wireless — Bringing Macro-Network Economics Indoors

BTI sits at an increasingly important intersection between massive carrier investment in spectrum and the buildings where that spectrum actually needs to perform. As buildings become computational environments filled with people, sensors and machines, **BTI provides the DAS infrastructure that makes carrier-grade wireless usable** inside them.

Sonim — The Human Endpoint of the Industrial Network

Sonim's rugged devices extend enterprise communications into **mining, construction, utilities, transportation and remote industrial operations**, where consumer hardware was never engineered to survive. **The site can be autonomous, Private-5G connected and AI-enabled, and Sonim provides the high level Push-To-Talk functionality that is in demand.**

Nextivity — Cellular Becomes Enterprise Infrastructure

Nextivity is taking DAS beyond the traditional proposition of simply improving cellular coverage. QUATRA creates a digital wireless layer capable of bringing public cellular, private networking and increasingly IoT-centric applications deeper into the enterprise—exactly as organizations make major investments in automation, robotics and connected physical

Rajant — Networking for Moving Machines

Networking for machines that move. Mines, autonomous haulage systems, ports, robotics and industrial fleets; Kinetic Wireless MESH decentralizes that intelligence and allows connectivity to move. As billions flow into autonomy and industrial digitization, **Rajant provides the resilient communications fabric underneath the machines**

Meshmerize — Wireless Designed Around Autonomy

From warehouse automation and drone swarms to mining, agriculture, and public safety, Meshmerize delivers state-of-the-art wireless mesh routing in a purely software-defined, hardware-agnostic platform. Solutions include 5G/GPS/Wi-Fi6/Modbus so you choose the best hardware for your environment and budget. **Your hardware serves your autonomy—not your network vendor.**

Ruckus Networks — The Intelligent Wireless Edge

Ruckus treats Wi-Fi as critical infrastructure rather than a building amenity. **For MDUs, hospitality, education, venues and smart buildings, the result is compelling: less copper, fewer infrastructure layers, greater visibility** and a network increasingly capable of understanding its own performance.

Wilson / Zinwave — The Long-Duration RF Asset

Wilson and Zinwave are effectively making a bet that sophisticated buildings shouldn't have to reconstruct their RF infrastructure every time wireless technology changes. **DAS stops being a carrier-specific coverage expense and starts becoming a long-duration digital-building asset.**

SAF Tehnika — Wireless Fiber Capacity Without the Trench

SAF occupies the increasingly valuable space between *we need fiber-class capacity* and *there is no fiber here*. Integra converts licensed microwave spectrum into compact, multi-gigabit transport infrastructure that can be deployed dramatically faster than civil fiber construction. **SAF provides the high-capacity bridge between the fiber network and everywhere fiber hasn't reached yet.**

Fiplex —Where Failure Is Not an Option

Fiplex operates where wireless stops being about productivity and becomes **mission-critical infrastructure**. As governments, hospitals, transit systems and developers invest heavily in infrastructure resilience, Fiplex turns ERCES and public-safety two-way radio coverage from a compliance requirement into a core component. Fiplex supports Land Mobile Radio (LMR) in the VHF & UHF bands as well.

Intracom Telecom — Turning Spectrum Into Infrastructure

Intracom turns wireless spectrum into deployable transport infrastructure. Microwave, mmWave and FWA provide an economically powerful alternative to waiting for conventional fiber construction. The strategic advantage is **compressing the time between identifying a capacity requirement and putting multi-gigabit infrastructure into production.**

Poynting — Optimizing the Physics

Poynting addresses connectivity at the layer software cannot abstract away: **RF physics**. Across private 5G, industrial IoT, mining, transportation and remote infrastructure, Poynting can therefore become one of the highest-leverage components in the system. **In an industry increasingly obsessed with software, RF still has to obey physics.**

Velavu — Intelligent Asset Tracking & RTLS

Velavu delivers scalable asset tracking and RTLS across warehouses, construction sites, mines and other complex environments. Its self-healing mesh turns real-time asset location into actionable data—creating the visibility layer for smarter, more automated operations.

EnerSys — Mission-Critical Power Infrastructure

EnerSys delivers advanced energy storage and Alpha power systems that organizations depend on for mission-critical operations. From batteries and AC/DC power solutions to controllers and enclosures, EnerSys **provides the resilient power infrastructure that keeps critical networks connected, protected and operational.**

DAS/Indoor Wireless

- 5G DAS
- Public Safety DAS
- Wi-Fi
- LMR DAS

Infrastructure

- Towers & Mounts
- Power Solutions
- Cable Management
- Cabling Solutions

5G/Wireless Macro Solutions

- Microwave Backhaul
- Private 5G Networks
- Outdoor Wireless MESH
- Base Station Antennas

Networking Solutions

- IP Networks
- Passive Optical Networks
- Asset Tracking

Rugged User Equipment

- SMART Phones
- 5G Routers
- Tablets